



Waxman Group

50 years in distribution





Waxman Group

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Chairman's Statement

Richard Waxman



It is a pleasure to introduce the Waxman Group as we celebrate over 50 years in the distribution industry.

As a third generation family company, we have built our business on our commitment to develop strong and lasting relationships with our partners. This philosophy is at the heart of our business and has led us from the distribution of flame retardant fibres to ceramic tiles and, more recently, renewable energy technologies.

Central to all these business operations is our continued commitment to first class customer service and support. We believe in conducting our business with integrity and have built up a high degree of trust with both suppliers and customers.

Selective global partnerships mean that we are able to offer quality product ranges and our 50 plus years of distribution expertise is what sets us apart from other distributors.

Waxman Fibres
Formed in 1958

Waxman International
Formed in 1978

Waxman Ceramics
Formed in 1994

1950

Kaneka Corporation of Japan
Commencement of Trading Relationship 1962

Waxman Mosaic Tiles
Starts Trading in 1981

Waxman Group

A little about us...

The Waxman story began in 1958 as a synthetic fibre company based in Elland, West Yorkshire. Today, over 50 years later, fibres are still an important part of our business and we are one of the leading global suppliers of flame retardant fibres used primarily in protective clothing.



During this time we have used the knowledge gained from distribution to diversify into other worldwide markets and products and the Waxman Group now consists of eight companies within three key divisions: Fibres, Ceramics and Renewable Energy.

Waxman Architectural

Formed in 2007

Waxman Renewables

Formed in 2011

Protal

Formed in 2011

Waxman Group

Formed in 1997

Waxman Energy

Formed in 2007

Waxman Training Academy

Formed in 2011

Waxman Energy

General Information

Waxman Energy offers a full package, supplying all the components needed for Solar Photovoltaic installations. As an independent distribution company we are able to select high quality products from some of the world's leading manufacturers, which we supply at competitive prices. Working with our MCS approved partner installers we offer – for both commercial and domestic installations – technical help, a comprehensive design and quotation service as well as having a friendly customer support team.

With over 40,000 sq ft of warehousing space this allows us to hold extensive stocks on site, meaning we can offer reliable and consistent service and delivery throughout the UK.

Solar Photovoltaic (PV) Modules

Our key partners are manufacturers who have an excellent reputation for build quality and competitively priced Solar PV modules that are highly efficient and reliable. In today's fast moving environment it is important to be able to offer a good selection of the latest technology. Waxman provides this spectrum of choice to suit a multitude of requirements.



Phono Solar modules - 650 kW



Inverters

We have a range of Solar PV inverters and monitoring systems enabling us to match any module type and power class.

As with all our products, our emphasis is on high performance, reliability, quality and the highest standards of customer care.

Our ability to select world-leading partners allows us to offer our customers the latest inverter technologies. Our range includes inverters with or without transformers, 3-phase and micro-inverters and monitoring systems for domestic or commercial installations.

Roof Mountings

Waxman Energy provides quality and flexible mounting systems for on-roof, in-roof, flat roof and ground mounted Solar Photovoltaic installations. We supply compatible mounting systems for almost any kind of roof covering, providing economic and safe solutions for any roof size.

We understand that each installation is unique and has its own requirements. Through extensive experience our design team will help you specify for any type of installation.



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Waxman Renewables

General Information

Waxman, a specialist distributor of high performance renewable technologies, stocks and distributes products from the world's leading manufacturers.

Solar Thermal

With a high quality range of flat plate solar thermal collectors from the leading Austrian manufacturer TiSUN, Waxman is focused to offer excellent technical support and back-up.

With the help of our capable technical team, Waxman offers a first class design service to assist customers with the planning and siting of their panels.





Biomass

Biomass is rapidly becoming one of the most popular renewable heating options. Customers can benefit from significant fuel savings as well as greatly reducing their impact on the environment.

In keeping with our philosophy of providing the highest quality products and delivering outstanding customer service, we have selected a range of pellet stoves and boilers from leading European manufacturers.

All stoves and boilers are MCS certified and offer high quality performance and outstanding durability.





Heat Pumps (Air/Ground)

Waxman Renewables is passionate about sustainable technologies and we are pleased to bring you our range of air and ground source heat pumps from some of the world's leading suppliers.

Our air source pumps are designed to operate in temperatures as low as -25°C ensuring a year round alternative heating solution. Our range includes heat pumps for both domestic and commercial use and they have the advantage of requiring minimal space for installation.

Waxman also offers high output ground source heat pumps. With a wide variety of models they are again suitable for either domestic or commercial applications.

Cylinders

Waxman has a full selection of cylinders, thermal stores and buffer vessels to meet most requirements. Our range includes both vented and unvented cylinders made from the latest high specifications of stainless steel, making them resistant to all forms of corrosion.

Low Temperature Radiators

Low temperature radiators are a cost effective and practical alternative to under-floor heating and are an ideal companion to our heat pumps. A low temperature radiator will optimise the performance of the heat pump, resulting in reduced running costs and lower CO_2 emissions.



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Waxman Training Academy

General information

Opened in March 2012, Waxman Training Academy provides independent renewable energy training courses across a range of technologies.

This purpose-built facility houses the very latest in renewable energy products, providing the ideal learning environment for installers, designers, building services professionals and salespeople.

Supporting Renewable Energy

With significant growth in the UK renewable energy market and the sharp rise in microgeneration systems installed in both domestic and commercial settings, the need for training providers offering nationally recognised qualifications has never been greater.

Waxman Training Academy supplies installers and businesses with the latest industry standards and qualifications. Interacting with skilled course leaders and technical experts, candidates of all abilities can expect to benefit from experienced professionals.

Our Courses

- Solar Thermal
- Solar PV
- Heat Pumps
- Unvented Hot Water
- Water Regulations
- Biomass
- Manufacturer Courses



Facilities

On-roof teaching rigs and under-floor heating systems are designed to provide realistic training scenarios, connecting a wide range of microgeneration systems with a host of heating, electrical and plumbing solutions.

Generating Long-Term Value

Underlining the Waxman Group philosophy and commitment to developing long-standing relationships, Waxman Training Academy aims to provide support to customers after they have received their qualification. With free technical advice, candidates can expect to benefit from an association with Waxman Training Academy, including access to a wealth of online resources.

Regulations, guidelines and incentives are constantly evolving in the renewable energy market; Waxman Training Academy delivers comprehensive support and up to date information for professionals looking to start a career in renewables, as well as businesses with an established record in the energy sector.



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Waxman Ceramics

General Information

Established in 1981, Waxman Ceramics has developed into the largest supplier of mosaics in the UK as well as becoming one of the leading distributors in large format wall and floor tiles.

Supplying independent and national retailers across the UK, our highly experienced retail sales team offers first rate merchandising advice and support for showrooms providing displays, stands, boards and towers to showcase our unique range of material.

Waxman has been servicing the ceramic trade for over 30 years. For projects ranging from single dwellings to complete residential developments, our extensive portfolio can reflect the performance required in even the most demanding technical specification. Working in partnership with some of the world's leading suppliers and manufacturers, such as Villeroy & Boch, ensures that every product we source is of the highest quality.



The Waxman ethos has always been to deliver a product range which caters for every taste; from traditional to contemporary, aesthetically striking to ergonomically practical, all available in a generous range of materials – porcelain, ceramic, glass and stone.

At the heart of the Waxman operation is unparalleled customer service coupled with a reliable, consistent and dependable delivery network. Our comprehensive range of materials, first class sales support and high stock levels combine to provide our loyal customers with a fast and efficient national distribution service.

Housebuilders/Developers

With specific ranges suited to new build developments, from the renowned high quality manufacturer Villeroy & Boch to more competitive ranges, Waxman can satisfy all possibilities from their very extensive portfolios.

This is supplemented by holding substantial stocks to ensure prompt and efficient delivery to site.

Swimming Pool Specialists

Waxman has been a leading supplier to the swimming pool industry since it began importing mosaics from Japan in the early eighties.

Today, Waxman Ceramics offers a diverse range of materials for all swimming pool, spa and sauna environments – mosaic for wet applications, coping pieces for safety and performance as well as anti-slip tiles for pool surrounds.

Design Centre

For bespoke projects Waxman Design Centre offers customers the chance to commission a hand-made mosaic design of their own specification. From simple sketches or photographs our highly skilled design team can create individual and unique representations using true, cut or full-tile mosaic methods.



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Waxman ARCHITECTURAL TILES

General Information

Waxman Architectural Tiles is a division within Waxman Ceramics, comprising a team of professionals with long established and proven track records dedicated to providing solutions for all types of commercial wall and floor tiling applications.

Long-standing relationships with some of the world's most influential manufacturers, from both a design and technical standpoint, means that Waxman Architectural has an extensive collection of materials to accommodate the most challenging commercial specification.

Working alongside designers, architects and building services professionals, Waxman Architectural has helped clients to fulfil design briefs in residential developments, commercial properties, airports, hotels, leisure centres, restaurants and many more.



Kensington Palace



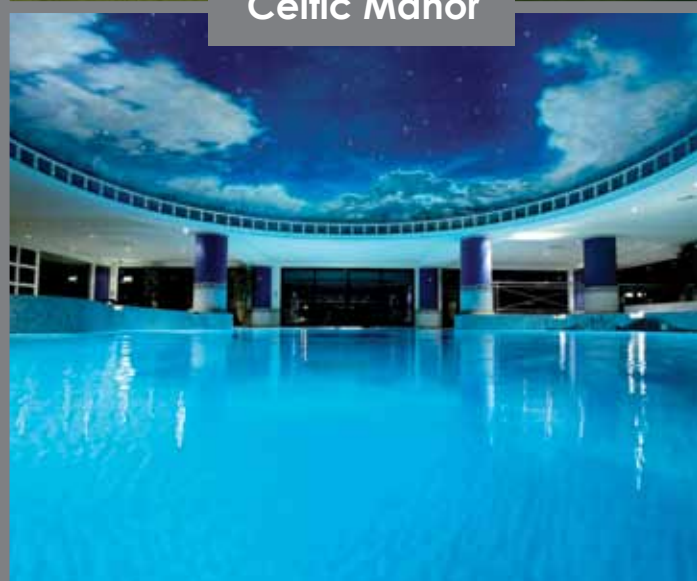
Bespoke Service

From creating bespoke Victorian floor designs to commissioning unique mosaic blends to meet specific design criteria, our attention to detail, coupled with highest quality customer support, has made Waxman the supplier of choice for clients looking to balance creativity, budget and technical ability.

Waxman Architectural has an enviable client list, developed over many years, as our unrivalled product knowledge and customer service provide a complete solution for anyone in the building industry. Examples of our work can be seen throughout the United Kingdom; high street brands, UK landmarks, hotel chains, heritage sites and sporting venues have all selected Waxman Architectural as a key partner for their respective projects.



Celtic Manor



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Heathrow Terminal 3

Waxman Fibres

Specialist distributor of flame retardant fibres and technical textile solutions



The Waxman story began over 50 years ago as a synthetic fibre merchandising company. Today, we are one of the leading global distributors of a range of technical textile fibres produced by Kaneka Corporation of Japan.

Our primary product is Protex – an inherently flame retardant fibre – used in upholstery, drapery, bedding, mattress ticking and workwear fabrics.

Protex[®]

Protex is a special modacrylic fibre that is inherently flame retardant, meaning that the FR properties are 'built-in' to its structure.

Protex is designed to be used largely in combination with cellulosic fibres (such as cotton and viscose), which create not only FR fabrics but also ones that have a very natural look and feel.

The Team

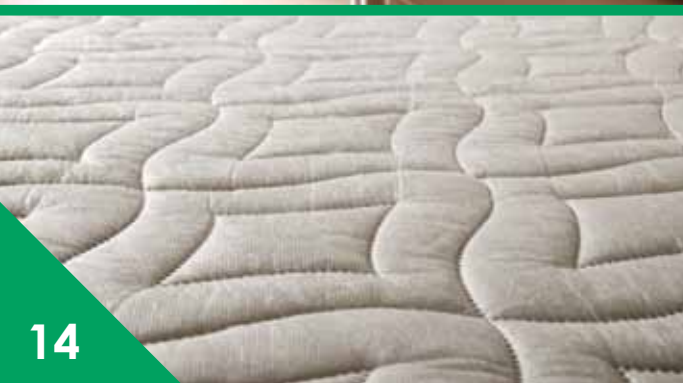
The Waxman team has a high level of technical expertise and knowledge of the diverse international flammability standards required to operate in the global textile markets of today.

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Protal



A new force in protective clothing

For over 15 years Waxman has pioneered the development of inherently flame retardant protective workwear based on high performance Protex fibres from Kaneka Corporation of Japan. Our new Protal range of solutions provides the next generation of enhanced protection, from general workwear to sophisticated flash fire and electric arc garments, capable of passing EU and US standards.

Patented Advanced Technology

Waxman's unique patented blends of Protex, combined with other technical fibres, produce inherently flame retardant fabrics that are strong, extremely durable, yet lighter weight, flexible and breathable.

Waxman distributes technical fibres to specialist producers who manufacture the materials to the highest quality end products available. Our global partners then provide these high technology garments to companies such as Shell and Chevron for use in the extreme heat of the Middle East and also NATO forces in sub-zero climates.

Protal (a registered trademark of the Waxman Group) provides unrivalled protection and comfort for a variety of potentially hazardous applications and environments.

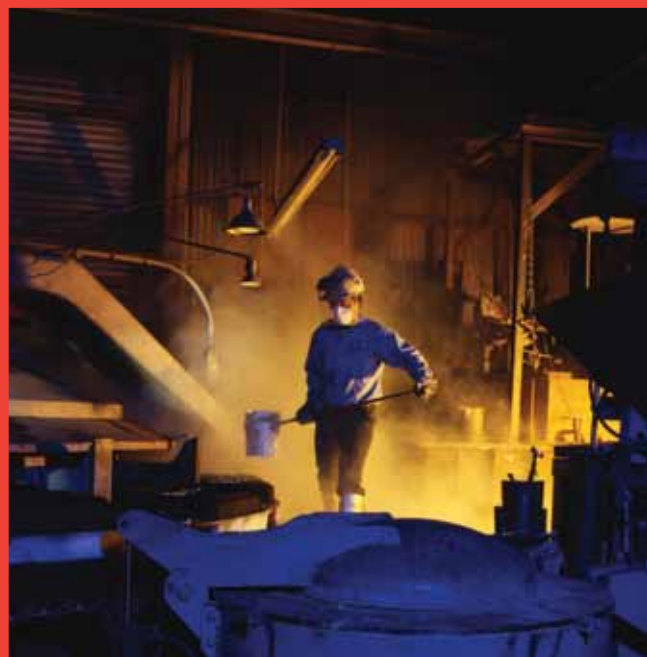


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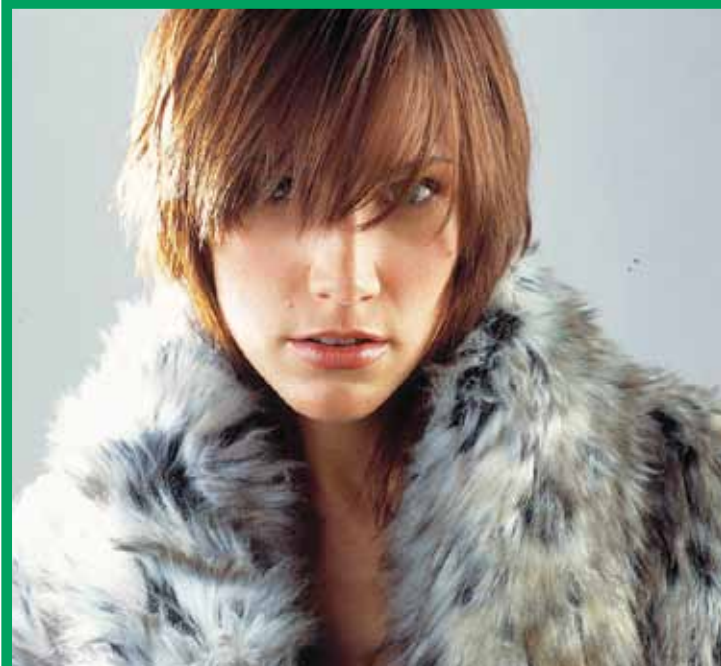
Waxman International

Specialist distributor of faux fur fibres

Formed in 1978, Waxman International is the exclusive European distributor of Kanecaron modacrylic fibres, manufactured by Kaneka Corporation.

Kanecaron faux fur fibres are inherently flame retardant and specifically designed for home textile products such as throws and cushion covers, where British fire safety standards are required.

Furthermore, Kanecaron fibres are a 'guilt-free' alternative to real fur, providing the look and feel of fur such as mink, chinchilla, fox, rabbit and beaver - perfect for fashion applications such as high quality ladies' garments and accessories.



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